

2021 Rank AGM – Investor Q&As

- 1. Will the new Enracha stadium venue in Torremolinos be leasehold or will Rank own the freehold?*

Our normal policy is to secure leasehold premises rather than freeholds, particularly for new venues where there is additional risk.
- 2. How many Enracha stadium venues will be opened in the calendar year 2022?*

Until we are confident that the pandemic is behind us further Enracha Stadium venues will be limited.
- 3. How is the Enracha sportsbook performing in terms of customers and revenues?*

Enracha's sportsbook offer delivered through its venues is performing well and ahead of management's expectations.
- 4. How is the Enracha Catedral Girona venue performing?*

Despite current strict marketing restrictions, the venue is performing in line with management's expectations.
- 5. How many Mecca bingo microsites will be developed and in operation by July 2022?*

Our Mecca Luton venue site is now live, and we will look to rollout across all venues over the next two years.
- 6. What is the quantum of Corporation tax refunds (loss carry back claims) due to be received from HMRC?*

We generated approximately £63m of corporation tax losses in FY21, these equate to a tax benefit of approximately £12m either through carry back and/or set off against future tax liabilities.
- 7. In the annual report page 23 it states that Rank "launched new brand on its non-proprietary platform". Is this the meccagames.com brand?*

This references new brands (*plural*) on non-proprietary. Meccagames.com was launched in November 2020 on our proprietary platform.
- 8. How is Rank progressing the inhouse development of proprietary digital games and are any new games pending release?*

The development team's current focus is the upcoming Mecca and Grosvenor migrations onto Rank's proprietary platform, RIDE. Following the migrations, the team have a good pipeline of development opportunities including new proprietary games for our digital customers.
- 9. Is Passion Gaming still experiencing growth in customers?*

There has been a period of significant regulatory change with some Indian states banning rummy as a result customer numbers have reduced. We continue to monitor regulatory developments and recruit new customers where permitted.